



A NATIONAL ALLIANCE FOR COLLABORATIVE ADVANTAGE

THE ALLIANCE PRESENTS AN OPPORTUNITY FOR MEMBER FIRMS, BY ACCESSING THE RESOURCES OF BDO USA, LLP, THE BDO NETWORK, AND OTHER ALLIANCE MEMBERS, TO PROVIDE OUTSTANDING WORLDWIDE RESOURCES, SERVICE AND VALUE TO YOU, THE CLIENT.

As advisors to businesses and individuals, accountants and consultants provide the technical background, innovative thinking and personal service that help enable organizations and individuals to achieve their financial goals.

These trusted professionals provide the guidance that people and organizations can use to help shape their future and help maximize opportunities.

In today's global, competitive and information-driven environment, the core competencies embraced by accountants and consultants – integrity, objectivity and independence – bring new and diverse value to clients. Traditionally, the type and range of services offered by a particular firm were often limited, depending on the skill, interest and experience mix of the partners and staff. Until now.

HARNESSING THE POWER OF THE BDO ALLIANCE USA

As a leader in a nonprofit organization, you rely on your accounting and consulting firm for information and insights to help you successfully meet and maximize the challenges in a highly competitive and rapidly changing nonprofit environment. Your accountant is your most trusted advisor. Now they, and ultimately you, possess a distinct business advantage – the BDO Alliance USA.

The BDO Alliance USA is a nationwide association of independently owned local and regional accounting, consulting and service firms with similar client service goals. The Alliance presents an opportunity for member firms, by accessing the resources of BDO USA, LLP, the BDO network, and other Alliance members, to provide outstanding worldwide resources, service and value to you, the client.

In fact, clients of BDO Alliance USA firms receive significant value – personalized attention supported by the combined resources of nearly 20,000 professionals and more than \$3 billion in revenues nationally.

INDUSTRY REPRESENTATION

BDO Alliance USA member firms and BDO USA, LLP represent clients from almost every industry imaginable. The Alliance is continually identifying and formalizing industry specializations to provide enhanced value to clients.

Services Available

MEMBER FIRMS AND THEIR CLIENTS HAVE ACCESS TO A WIDE ARRAY OF RESOURCES THROUGH BDO USA, LLP, THE BDO NETWORK, AND OTHER ALLIANCE MEMBERS. HERE ARE JUST SOME OF THE PRODUCTS AND SERVICES AVAILABLE:

Assurance Services

- ▶ Accounting and reporting advisory
- ▶ Corporate governance
- ▶ Employee benefit plan audits
- ▶ Financial reporting
- ▶ Information systems assurance
- ▶ Public company services
- ▶ Revenue recognition

Tax Services

- ▶ Compensation and benefits
- ▶ Cost segregation
- ▶ Employment tax
- ▶ Federal and state tax matters
- ▶ Global expatriate tax
- ▶ Income tax accounting
- ▶ International tax
- ▶ Nonprofit tax
- ▶ Private client services
- ▶ R&D tax credits
- ▶ State and local tax
- ▶ Tax process transformation
- ▶ Tax transaction advisory
- ▶ Transfer pricing

Advisory and Consulting Services

- ▶ Business services and outsourcing
- ▶ Business strategy and transformation
- ▶ Corporate finance and M&A advisory
- ▶ Corporate real estate
- ▶ Cybersecurity
- ▶ Executive and HR services
- ▶ Financial advisory services
- ▶ Forensic: accounting and investigations / insurance and recovery / technology services

- ▶ Global risk and investigations
- ▶ Investigative due diligence
- ▶ IT audit, infrastructure and security
- ▶ Litigation, arbitration and dispute advisory
- ▶ Management advisory
- ▶ Monitorships and independent examinations
- ▶ Restructuring and turnaround services
- ▶ Risk advisory
- ▶ Transaction advisory
- ▶ Valuation and business analytics

BDO Capital Advisors, LLC

- ▶ Investment Banking

Business/Information Advisory Services

(offered by BDO's Business Resource Network, comprised of independent member firms)

Consulting/Risk Management

- ▶ Actuarial services
- ▶ Business strategy consulting
- ▶ Fiduciary consulting
- ▶ Risk management services
- ▶ Security consulting

Cost Savings

- ▶ Merchant services
- ▶ Tax credits
- ▶ Tax savings and incentives
- ▶ Technology
- ▶ Transportation

International Business

- ▶ Foreign exchange management
- ▶ International trade compliance
- ▶ Project planning and management

Property/Facility Solutions

- ▶ Business continuity/disaster recovery
- ▶ Commercial funding
- ▶ Cost segregation
- ▶ Green energy services
- ▶ Property taxes
- ▶ Site selections

Shared Services

- ▶ Foreign exchange management
- ▶ IT outsourcing/hosting
- ▶ Merchant services
- ▶ Newsletters and e-Marketing
- ▶ Payables management
- ▶ Receivables management
- ▶ Sales/lead generation
- ▶ Shipping and logistics
- ▶ Surveys and market research
- ▶ Tax automation
- ▶ Training and development
- ▶ Treasury services
- ▶ Valuation support

Technology

- ▶ Advisory services
- ▶ Custom development
- ▶ Packaged solutions
- ▶ Security and infrastructure
- ▶ Web/cloud services

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Material discussed is meant to provide general information and should not be acted on without professional advice tailored to your firm's individual needs.

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